Galaxy Channel Partner Program Agreement

Why Join Us?
Galaxy Partner Program is committed to help our channel partners, including dealers, installers, resellers and system integrators to grow their businesses by leveraging Galaxy's comprehensive support and innovative video surveillance solutions.

Partner Start Date:

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4 Benefits to join

Marketing
- Welcome Kit Package
- CO-Marketing Opportunity
- Listing on Galaxy Website

Training
- Introductory Product Training
- Technical and Sales Training

Pricing
- Additional Pricing Discount on Regular Partner Prices
- Project Pricing Discount (Project Registration Form Needed)
- Discounted Demo Equipment (Demo Request Form Needed)

Support
- Dedicated Account Manager
- Extended Warranty for purchase
- Prioritized Technical Support.

Stars Level Privilege

*3 Stars****
Requirement: Annual Revenue C$30,000
- A better pricing tier will be offered at distribution
- 40% Off MSRP Demo Price
- 2 Years Extended Warranty Available for purchase
- Advance Replacement Product Service (Fee-Based)
- System Design
- 1% Partner Annual Rebate

*5 Stars ******
Requirement: Annual Revenue C$90,000
- A better pricing tier will be offered at distribution
- 40% Off MSRP Demo Price
- Advanced Replacement Product Service (Free)
- Lead Forwarding
- System Design
- Prioritized Technical Support
- 3% Partner Annual Rebate

Galaxy supports distributors with partner rebates dependent on partner yearly revenue levels. Actual purchase price will be determined by your distributor. The partner must provide Galaxy with account numbers from their current Galaxy distributor(s). All Online Resellers need to follow Galaxy Security MAP Policy. (Minimum Advertised Price)

Company Name:

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Authorized Signature:

_____

Print Name:

_____

Title:

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Date:

_____

Galaxy Security Corporation

Authorized Signature:

_____

Print Name:

_____

Title:

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Date:

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